



New Mexico Chapter

Monthly News Notice



LEGACY DAY LUNCHEON

Celebrate Planned Giving in New Mexico and join the NM Planned Giving Council, the AFP-New Mexico, and the United Way of Central New Mexico in honoring Stanley Weinstein, recipient of the 2006 AFP International's Outstanding Fundraiser of the Year award.

The featured luncheon speaker is Jane Peebles, a nationally celebrated author and lecturer and a Fellow of the American College of Trust & Estate Counsel. Jane has been certified by the California State Bar Association as a specialist in Estate Planning and Probate Law, and she teaches Estate Planning and International Charitable Gift Planning at the American Institute for Philanthropic Studies at Cal State Long Beach. She is a member of the American, International, California, Los Angeles and Colorado Bar Associations; Planned Giving Roundtable of Orange County; Planned Giving Roundtable of Southern California; National Committee on Planned Giving and Council on Foundations.

Cost of the luncheon is \$30. You may RSVP and purchase your ticket on line at www.nmpgc.org or call Eileen Cook at 277-9880.

**Friday, April 21, 2006 ~ 11:30 a.m. to 1:30 p.m.
(registration and networking at 11:00)**

Embassy Suites, 1000 Woodward PI NE, Albuquerque, (505) 245-7100
*For: Development staff, Fundraisers, Executive Directors
and Board members.*

Cost: Luncheon cost for this meeting will be \$30.

Advanced reservations required by 10am the Monday prior to the luncheon. If you have not RSVP'd by that time, we cannot guarantee you a seat. If you RSVP'd but cannot attend, please cancel your reservation by 10am the Monday prior to the luncheon, or you will be billed. (AFP members are individuals, not organizations, who have paid their annual dues.)

2006 Meeting Schedule

February 9

March 9

April 21
Combined Meeting with
New Mexico Planned
Giving Council
"Legacy Day" Luncheon

May 11

June 1
(meeting at O'Keeffe
Museum in Santa Fe)

No Meeting in July

August 10

September 14

October 12

November 14
Philanthropy Day

December 14

Jan 11, 2007

AFP NM Website
www.afp-nm.org

Mail your check (payable to NMPCG) to: Brian Bone, P.O. Box 16053, Albuquerque, NM 87191,
or contact Eileen Cook at 505-277-9880 or eccook@casaesperanzanm.org.
When you RSVP, please indicate if you are an AFP or NMPGC member and
if you would like to order a vegetarian dish.

AFP and NM Planned Giving Council Audio-Conferences

Join us for the next teleconference sessions for an opportunity to learn from and interact with experts in fundraising. The AFP sessions qualify for 1.5 points toward CFRE education requirements. Many of the NMPGC sessions qualify for 1.5 CE credit hours from the Certified Financial Planner Board of Standards, Inc. There is no charge for AFP and NMPGC members. Non-members pay a small fee per session at the meeting. Advance registration is required and appreciated. Seminars are 11:00am - 12:30pm.

Free to AFP & NMPGC Members \$25 all others

Association of Fundraising Professionals Virtual Seminars meeting at United Way, 2340 Alamo SE.

RSVP to ladonna@uwcnm.org.

APRIL 19, 2006, WEDNESDAY, *Leading Up: Transformational Leadership for Fundraisers*, Lilya Wagner

MAY 9, 2006, TUESDAY, *Achieving Donor Loyalty*, Adrian Sargeant

May 9, 2006, TUESDAY, *Achieving Donor Loyalty*, Adrian Sargeant, Virtual Seminars meeting at **United Way of Santa Fe County, 440 Cerrillos, Santa Fe**, RSVP to pat@womenwalking.com

JUNE 7, 2006, WEDNESDAY, *Endowment Building: Starting on a Firm Foundation*, Diana S. Newman, CFRE

JULY 11, 2006, TUESDAY, *Strategic Planning to Lower Fundraising Costs and Boost Revenues (Fundraising strategic planning)*, Mal Warwick

AUGUST 9, 2006, WEDNESDAY, *Corporate Friends, Corporate Partners, Corporate Funders: Getting Corporate Support Right!*, Gene Scanlan, Ph.D., CFRE

DECEMBER 5, 2006, TUESDAY, *What Fundraisers Need to Know about Budgets & Financial Statements* **WEBCONFERENCE (AUDIO + WEB), R. Barkley Calkins**

NCPG Virtual Seminar Schedule meeting at NM Baptist Foundation Conference Center, 2517

Wyoming Blvd NE. RSVP to Lee Black @ lee@nmbf.com.

MAY 17, 2006, WEDNESDAY, *The Good, Bad, and Ugly: Insights Into Your Marketing from Insiders*, Kevin Johnson, Retriever Development Counsel, LLC, Portland, OR

JULY 19, 2006, WEDNESDAY, *cancelled*

SEPTEMBER 13, 2006, WEDNESDAY, *Managing Donated Life Insurance Policies*, John Elbare, Florida Philanthropic Advisors, LLC, Lutz, FL

Government Relations Update

There has been a lot of activity in the United States legislatively since the beginning of the year. Here's a brief update on the issues that are the most pressing, but for the latest information please visit the public policy section of the AFP website.

Deficit Reduction Act: In February, the House approved the Deficit Reduction Act conference report by a vote of 216-214. The President signed it into law on February 8, 2006. The conference report changes a Medicaid "transfer of assets" provision that may discourage many older Americans from making charitable contributions and significantly reduce charitable donations from this population.

Tax Reconciliation Bill: Also in February, the House appointed conferees, and the House and Senate prepared to conference on the tax reconciliation bill. As AFP reported in its Oct.-Nov. public policy update, the Senate version of the bill contains both charitable incentives and reforms while the House version of the bill contains only a computer equipment donation provision (and no reform measures). It is anticipated that the Conference process will lag well into March. For more information, please go to: http://www.afpnet.org/ka/ka-3.cfm?content_item_id=22870&folder_id=2466

White House Philanthropy Summit: More than 25 AFP leaders attended the National Conference on Faith-Based and Community Initiatives, hosted by the White House, on March 9 in Washington, D.C. The purpose of the conference was to emphasize the important role that corporations and foundations play in funding social services. The White House also released the results of a [data collection effort](#) showing federal discretionary grant activity with faith-based charities in 2005.

At lunch, President Bush addressed the conference's participants. He emphasized that the federal government needed to do its part to support faith-based organizations. Most importantly, President Bush reaffirmed his support for the IRA rollover provision. He noted that "seniors now have to pay taxes on a portion of their individual retirement account savings, and so why not allow them to take part of that money and send it to charitable organizations, as opposed to paying tax on it." For a copy of the president's full remarks, click [here](#).

AFP was pleased to hear the president voice his support for the IRA rollover provision, one of the association's legislative priorities over the past several years. With President Bush's words in mind, AFP plans to continue to push for the inclusion of the IRA rollover provision in the [tax reconciliation bill \(H.R. 4297\)](#) that Congress is currently working on.

Mark your calendar now and reserve November 14 for the 2006 Philanthropy Day education programs and awards luncheon. The event committee is hard at work already to make this a memorable occasion. We promise a wide range of educational sessions to choose from and an exciting and entertaining luncheon! Begin now to think about individuals, businesses and service organizations that make a difference so that you will be ready to nominate them. The event will again be held at the Embassy Suites.

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Paying for Luncheon Meetings - We now accept Visa and MasterCard as a form of payment for the luncheons. You may now register and pay on-line at www.afp-nm.org.

Membership - Interested in becoming a member of AFP? Please contact Susan Simons at 277-3217 or sesimons@nmhum.org and find out the wonderful benefits of joining.

Community Table - Do you want to advertise an event you are planning or a service you offer? Bring information to the monthly luncheons to leave on our community table for others to pick up.

CHANGE OF VENUE: Alas, we must leave our friends at Sheraton Uptown, as they are planning a huge remodel during the 2006. So, we are moving our monthly luncheons to the Embassy Suites, 1000 Woodward Pl NE. Thanks for your patience and understanding. Eileen Cook, President.

COMING IN MAY!

May's New Mexico Association of Fundraising Professionals' Luncheon on Thursday, May 11, 2006, at the Embassy Suites Hotel presentation will examine **Women in Philanthropy** with **Cheryl L. Willman, M.D., the Director & CEO of the University of New Mexico Cancer Research & Treatment Center** presenting. As the impact of women's influence and power grows, fundraisers and non-profit organizations need to realize the potential for far-reaching impact on philanthropy. The changing demographics of wealth in the United States mean that fundraisers and non-profit causes of all kinds should examine strategies to reach out to successful women as participants as well as donors. Cost for lunch will be \$20 for members and \$25 for non members.

VISIT THE O'KEEFFE IN JUNE!

June's AFP-NM Meeting has been rescheduled for Thursday, June 1, in Santa Fe. **MARK YOUR CALENDARS** for this exciting adventure at Santa Fe's O'Keeffe Museum!

AFP Members Only Opportunity

Where: Artichoke Café

When: April 13, 2006

Why: To mix, mingle and socialize with your friends and other professional fundraisers.

Please RSVP by: April 5th
To Susan Simon at 277-3217 or
sesimons@nmhum.org

Job searching? Be sure to check out our expanded job listings on the AFP-NM website (afp-nm.org). If you seeking a great new Fundraiser, email me your job listing for placement on our website or in this monthly "News Notice" at mjbarber@casaesperanzanm.org."

Job Postings-

Development Officer sought for record-setting **United Way of Central New Mexico** to staff newer but rapidly growing **Planned Giving program**. Planned Giving experience a strong plus; fundraising a necessity. Will consider commensurate experience with long-term donor relationship building. Excellent opportunity to shine in a climate of results-driven innovation. \$35k per annum plus excellent benefits package including full health care. Please email resume and cover letter to Will Reichard, Director of Major Gifts, at will@uwcnm.org.

Director of Development, Appleseed of the Southwest: Appleseed of the Southwest is a newly affiliated center of the National Appleseed Non profit (see website for additional information-www.Appleseeds.net). It is a non-profit, non-partisan advocacy organization. Our mission is to identify root causes of injustice and inequality in New Mexico and to develop and advocate for solutions that will improve the lives of all New Mexicans. The salary is \$30,000.00 beginning April 1st through December 31st 2006. Applicant must be available to work a minimum of thirty-five hours per week. Some time working out of the office is acceptable. There will be times that work at the office is required. A target of raising \$150,000.00 this year is anticipated. Please Contact: Cisco McSorley 505 235-8494.

The Santa Fe Alliance seeks Executive Director: The Santa Fe Alliance is seeking to contract with a qualified individual to serve as Executive Director. The Alliance is a not-for-profit organization promoting locally-owned businesses in Santa Fe. The contract is for one year with a 3 month probationary term; and contract is renewable for subsequent years. Contract terms for the Executive Director include

administration, management, and public relations. Interested persons should send a resume and letter of interest outlining financial and other requirements to: Buddy Roybal, 2929 Cerrillos Road, Santa Fe, NM 87507.

The Institute of American Indian Arts, the nation's only Native American College dedicated to the preservation, study, creative application, and contemporary expression of American Indian and Alaska Native Arts and Culture, is seeking a **Director of Institutional Advancement**. Reporting directly to the President, this position is responsible for building, leading, and promoting all aspects of IAI's advancement efforts: annual giving, major gifts, marketing, endowment and capital campaigns, corporate and foundation grants, and special events. The ideal candidate will have demonstrated a high level of relevant fundraising, excellent management and communication skills (written, oral, and interpersonal), and the ability to engage in strategic thinking about the course of cultivation, solicitation, and stewardship of private/public funding prospects. An understanding and appreciation of American Indian culture, higher education, and/or the arts is required. A background in higher education is strongly preferred and an understanding of and appreciation for American Indian culture is necessary. Bachelors degree is required. The Institute strongly encourages applications from all, and in accordance with its Indian Preference Policy (20 U.S.C. 4418), to the maximum extent practicable gives preference in hiring to Indians. Include CIB/tribal enrollment if claiming Indian preference. Email Cover Letter and Resumé to Audrey Paek at LOIS L. LINDAUER SEARCHES: apaek@lllsearches.com.

Return Service Requested

New Mexico Chapter



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