



Monthly News Notice

The New Mexico Chapter of the Association of Fundraising Professionals invites you to visit with:

Kay Peck, AFP-NM's 2006 Outstanding Fundraising Executive.

New Mexico Chapter

2006 Meeting Schedule

February 9

March 9

April 21

Combined Meeting with New Mexico Planned Giving Council "Legacy Day" Luncheon

May 11

June 1 (meeting at O'Keeffe Museum in Santa Fe)

No Meeting in July

August 10

September 14

October 12

November 14 Philanthropy Day

December 14

Jan 11, 2007

AFP NM Website www.afp-nm.org

Kay Peck of Flying Pigs Creative Services of Las Vegas, New Mexico, received the Outstanding Fundraising Executive Award for 2006 at November's Philanthropy Day Awards. Kay's topic is, **Life Outside the Box**. The world is a rapidly changing place affected by changing demographics, natural and social instability, and the increasing inability for anyone to control or direct the flow of information to anywhere in the world. Fundraisers who continue to "think inside the box" will find themselves lost and ineffective in a world they can no longer recognize. A vital skill for today's and future fundraiser is the ability to identify change and to adapt to donors and beneficiaries rather than expecting them to adapt to your organization.

Kay C. Peck brings to the fundraising table a variety of life experience enabling her to maneuver effectively in a variety of cultures and with diverse donors and service organizations. As a former farmer and rancher, journalist, writer, Naval public affairs officer, and community activist, she does more than "think outside the box." She lives there. As a fundraiser and consultant her constant theme is to "focus on the mission" no matter what organization she serves. She knows that donors consistently need to follow what matters in real life as they make their investments in the future of humanity.

Thursday, December 14, 2006 ~ 11:30 a.m. to 1:30 p.m.
(registration and networking 11:00-11:30, Luncheon: 11:30 a.m.)
Embassy Suites, 1000 Woodward PI NE, Albuquerque, NM (505) 245-7100

For: Development staff, Fundraisers, Executive Directors and Board members.

Cost: Luncheon Cost for this meeting will be \$20 for AFP members and \$25 for non-members.

The deadline to receive lunch reservations is **5 p.m. Friday, December 8, 2006**. Any reservations received **after the deadline will be put on a waiting list**. The waiting list does not guarantee you a seat. Individuals on the waiting list will not be seated until 12 p.m. Please make your reservations on time. If you RSVP'd but cannot attend, please **cancel your reservation by 5 p.m. the Friday prior to the luncheon**, or you will be billed. (AFP members are individuals, not organizations, who have paid their annual dues.)

Mail your check (payable to AFP) to: AFP, c/o Albuquerque Community Foundation,

PO Box 36960, Albuquerque, NM 87176, or contact Tracy Edwards 883-6240 or tedwards@albuquerquefoundation.org.

When you RSVP, please indicate if you are an AFP member and if you would like to order a vegetarian dish.

The New Mexico Chapter of the Association of Fundraising Professionals celebrated National Philanthropy Day on November 14, 2006 by recognizing achievements in philanthropy and fundraising in the categories listed below:

OUTSTANDING BUSINESS/CORPORATION IN PHILANTHROPY
Citi Cards of New Mexico

OUTSTANDING VOLUNTEER FUNDRAISER
Diane Harrison Ogawa

OUTSTANDING LEADERS IN PHILANTHROPY
Jack & Donna Rust

OUTSTANDING SERVICE ORGANIZATION
Social Venture Partners of New Mexico

OUTSTANDING PHILANTHROPIC FOUNDATION
Santa Fe Community Foundation

OUTSTANDING FUNDRAISING EXECUTIVE
Kay Peck, CFRE

OUTSTANDING YOUTH IN PHILANTHROPY
Shelby Rashap
Elementary School Level

Logan Medlin
Mid/Junior High School Level

K'Dawn Butler
High School Level



Change the World with
A Giving Heart

Thanks to all the AFP board members, volunteers, sponsors, and all those who made the day a wonderful success. Make a note in your 2007 calendar that we will celebrate NM Philanthropists on Friday, November 16 at the Embassy Suites.

As a gift from one of our key National Philanthropy Day sponsors, NMBW is extending an offer to people who attended the morning Education Seminars on November 14, 2006. The offer is to receive a 7 week subscription trial offer from AFP/NMBW for those who do not currently subscribe. You will also be able to sign up for a subscription for a reduced rate of \$65 per year and will receive the 2006 Book of Lists, Power Book and 2007 Book of Lists. Retail value on these 3 great publications, especially for AFP members is \$93, so for \$65 you can get all 3 plus your own weekly copy of the Business Weekly! Contact Sherri Wells, Publisher, New Mexico Business Weekly at 505-348-8308 to make arrangements for this great offer. Thank you NMBW.

AFP Board of Directors

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Paying for Luncheon Meetings - We accept Visa and MasterCard as a form of payment for the luncheons. You may register and pay online at www.afp-nm.org.

Membership - Interested in becoming a member of AFP? Please contact Susan Simons at 277-3217 or sesimons@nmhum.org and learn the wonderful benefits of joining.

Community Table - Do you want to advertise an event you are planning or a service you offer? Bring information to the monthly luncheons to leave on our community table for others to pick up.

Linda Howell from Embassy Suites has set the **next Members Only** breakfast for **January 26, 2007 at 7:30 a.m.** Attendance is limited to 40. Please RSVP to Michelle Couch by Tuesday January 23 by 5:00 p.m. email to M4Whit@aol.com. Those of you who attended the October breakfast know how much fun it was (and delicious!)

FUNDERS' GROUP JANUARY FORUM

New Faces! New Topics! More Room!!

You won't want to miss the Funders' Group annual presentation to the Association of Fundraising Professionals on Thursday, January 11, 2007. With new funders bringing fresh perspectives, expanded topics addressing current issues, and *more space between the tables*, this meeting is sure to send you back to your office with a couple of new tools for your fundraising! Registration begins at 11:00 AM, so get there early to select your seat for the first table topic and scope out the location of your next choice for the second round! The 2007 Funders' Matrix will be distributed, and there will be a Q&A session at the end. This presentation is annually "standing room only" and great for fundraisers of all skill levels!!

Job postings: (additional postings on page 4)

University of New Mexico College of Arts and Sciences, **Development Associate**: The Development Associate will be a front-line fundraiser focusing on individual major gift prospects, the majority of whom will have an interest in the sciences. S/he will participate and/or provide leadership, as appropriate, in the planning, development, implementation, and evaluation of fund-raising projects and programs. For information including closing dates, minimum requirements, and instructions on how to apply, please visit <http://jobs.unm.edu>, or call (505)277-6947, or visit our HR Service Center at 1700 Lomas Blvd, NE, Suite 1400, Alb, NM 87131. The requisition number for this position is M45483. EEO/AA.

University of New Mexico, **Development Specialist/Gift Administrator**: The Development Specialist/Gift Administrator manages all aspects of the UNM Foundation gift processing program which is responsible for research, data entry and receipt of 35,000+ gifts annually, using Viking, an Oracle-based relational database. This position will report to the Director of Donor Relations. All applications for this position must be submitted Via eJOBS, UNM's online application/resume system. Go to <http://ejobs.unm.edu> to apply. Please contact Carolyn White, Director of Donor Relations, if you have any questions (277-9651 or clwhite@unm.edu).

Reminder: Members don't forget to update your membership information on the National Website at www.afpnet.org. By you keeping your information current at the National level the NM AFP Chapter is able to make sure you receive all mailings and updates.

New Mexico Environmental Law Center, **Development Director.** The Development Director will develop and implement a major gifts program, including the identification, cultivation, solicitation and stewardship of prospects who are capable of making five- to seven-figure gifts. For more information, see our website at www.nmenvirolaw.org. To apply, send a cover letter, resume and a writing sample to NMELC, 1405 Luisa St. #5, Santa Fe, NM 87505, or email to nmelc@nmelc.org.

Ballet Pro Musica, **Grant Writer;** Ballet Pro Musica produces national high-end summer festivals of Chamber Music Ballet...and always with live music! Ballet Pro Musica recently relocated to Albuquerque to produce summer festivals at the National Hispanic Cultural Center and KiMo Theatre venues. Call Henry Holth, General Director, at 505-352-1281 for appointment meeting. E-mail resume to henryholth@msn.com

American Red Cross Western Colorado Chapter, **Executive Director,** American Red Cross Western Colorado Chapter seeks Executive Director to take the leadership role raising funds and developing community partnerships, responsible for management of this non-profit organization with 5 paid and 200 volunteer staff and a budget of \$323,000. View complete job announcement at westerncolorado.redcross.org. Send cover letter with salary history and resume to Western Colorado Search Committee via e-mail to fiorttom@usa.redcross.org or via fax to (702) 531-0252.

ENMU Foundation, **Development Associate:** Responsible for raising annual gifts from alumni. Write grants to private foundations and corporations. Typical duties: design direct mail appeals; work with web design staff; coordinate and supervise phone-a-thon; coordinate student, parent and employee giving; volunteer management; assist on special projects, events and assignments. For more information about the position go to <http://www.enmu.edu/cgi-bin/forms/personnel/listing.pl?jid=1162590108>

If you are interested in posting a position in the AFP-NM News Notice or on our website www.afp-nm.org you can go to www.afp-nm.org/jobform.htm. This will then send the information to our website as well as for our News Notice.

Animal Humane Assoc. of NM, **Sr. Manager of Development:** The position is responsible for AHANM's major donor cultivation, planned giving, corporate donor solicitation programs, direct mail campaigns, special events and grants writing. Responsibilities include executing on a \$400K capital campaign for a low-income veterinary clinic to be completed in 2007. Send a cover letter, resume and three references to: peggyw@ahanm.org or by mail to Peggy Weigle, Executive Director, AHANM, 615 Virginia St. SE, Albuquerque, NM 87018.

NARAL Pro-Choice New Mexico, **Director of Development:** Seeking a Director of Development to help build the organization's financial base and to increase our effectiveness. The Director of Development will be responsible for the planning, development, coordination, implementation and management of a comprehensive and effective development program. The annual fundraising goal for this position is \$300,000. Women and men of color and bi-lingual and bi-cultural women and men encouraged to apply. Please send cover letter, resume, and short writing sample to: Development Search, NARAL NM, PO Box 97, Albuquerque, NM 87103. Fax 505-243-4403. E-mail: info@prochoicenewmexico.org.

New Mexico Voices for Children, **Executive Director:** Seeking a progressive, non-partisan organization that advocates to improve the health and well-being of children, families and communities in New Mexico. If YOU have what it takes to be our Executive Director, email CV to narcher@hogaresinc.com or mail it to: NMVC C/O Nancy Jo Archer P.O. Box 6485 Albuquerque, NM 87197.

Open Hands, Inc., **Development Director:** Fundraising, grant writing, major gift campaigns. Also writing of annual report and newsletter, public relations and marketing. Send resume to Jeanette Alt, Open Hands, Inc., 2976 Rodeo Park Drive East, Santa Fe, NM 87504, or email resume to jeanette@openhands.org.

NGO-NM, **Executive Director:** Seeking an ED who can engage, motivate and lead others in furthering the mission and work of NGO-NM. The successful candidate will be action-oriented and results driven who can develop an effective and cohesive team toward implementing the strategic goals and objectives of NGO-NM. Application must be received by December 9. For a full job description and application instructions, please visit NGO-NM web site www.ngonm.org.

Return Service Requested

New Mexico Chapter



Association of Fundraising Professionals
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